

New Employee Training Program



FAQ/INSTRUCTIONS

Please check off your desired webinars/training packages & fill out the final page of the form.

All webinars are approximately 1 hour each unless otherwise noted.

Please note that not all webinars are approved for continuing education hours.

INTRODUCTION TO INSURANCE (PL & CL)

WEBINAR TITLE	STATES APPROVED
Introduction to Insurance - Part 1	NH
Introduction to Insurance - Part 2	NH
Introduction to Insurance - Part 3	NH
How to Master Insurance Communication & Documentation	NH
The "Real" or "Right" Way to Read an Insurance Policy	n/a
Why are Policy Form Edition Dates Important?	n/a
The Basics of Ethics	n/a
The Basics of Claims	n/a
The Basics of Risk Management	n/a
Surplus Lines	n/a

PERSONAL LINES

WEBINAR TITLE	STATES APPROVED
Basics of Homeowners Insurance	NH
Basics of Personal Auto Insurance	NH
Basics of Personal Umbrella Insurance	n/a
Basics of Flood Insurance	n/a
Review of Homeowners Section 1 Coverages	NH
Review of Homeowners Section 2 Coverages	NH
Most Commonly Used Homeowners Endorsements	n/a
Personal Auto Liability Coverages	n/a
Personal Auto Physical Damage Coverages	n/a
Personal Auto Endorsements	n/a
Rainy Days Ahead - Do I Need an Umbrella?	NH
Personal Lines - The Toys!	n/a
Personal Articles Floater or Homeowners Endorsements - What's the Diffe	erence? n/a

QUESTIONS? CONTACT CARA SCALA, DIRECTOR OF EDUCATION CARA@BIGINH.COM / (603) 224-3965

Thank you for your order!!



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COMMERCIAL LINES

WEBINAR TITLE	STATES APPROVE
Basics of Commercial Property Insurance	n/a
Basics of Business Income - Part 1	n/a
Basics of Business Income - Part 2	n/a
Basics of General Liability	n/a
Basics of Commercial Auto Insurance	n/a
Basics of Inland Marine Insurance	n/a
Basics of Workers Compensation Insurance	n/a
Basics of Equipment Breakdown Insurance	NH
Basics of Bonding	n/a
BOP Property Insurance Coverages	NH
BOP Liability Insurance Coverages & Endorsements	NH
Commercial Building & Personal Property Form	n/a
Commercial Property Causes of Loss Forms	n/a
Commercial Property Endorsements	NH
Commercial General Liability Coverage - Section I in Detail	n/a
Commercial General Liability Coverage - Sections II - VI in Detail	n/a
Commercial General Liability Exclusions	n/a
Commercial General Liability Endorsements	NH
Commercial General Liability - Occurrence Form vs Claims Made form	n/a
Commercial Auto Coverage Sections	NH
Commercial Auto Exclusions & Endorsements	n/a
Those Pesky Auto Symbols!	n/a
Driving Other Cars & the Commercial Auto Policy	n/a
Workers Compensation Hot Topics	NH
Workers Compensation Rating	n/a
How to Read an Experience Modification Worksheet	n/a
The ERM-14 Form Without the Tears	n/a
Commercial Umbrella Comparisons	n/a



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PROFESSIONAL DEVELOPMENT & ETHICS

Claims Laws	NH
Consumer Protection	n/a
Unfair Trade Practices	NH
Review of Cancellation Laws	n/a
Review of Workers Compensation Laws	n/a
What Does NH Law Say? (3 hour course)	NH
Advanced NH Laws (3 hour course)	NH
How to Handle Difficult Clients	n/a
E&O Alert - Certificates of Insurance	n/a

TRAINING PACKAGES

Personal Lines Training Package (Intro courses, PL courses, & Professional Development/Ethics Courses)	
Commercial Lines Training Package (Intro courses, CL courses, & Professional Development/Ethics Courses)	
Personal & Commercial Training Package (all webinars)	



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STODENTINIO	
Name:	NPN:
Agency/Company:	

Work Phone: Email:

ORDER INFO

STUDENT INFO

Address:

	Quantity	Member Price	Non-Member Price	Total
One Hour Webinars		\$20/each	\$40/each	
Three Hour Webinars		\$60/each	\$120/each	
Personal Lines Training Package	1	\$400	\$600	
Commercial Lines Training Package	1	\$400	\$600	
PL & CL Training Package	1	\$600	\$800	
			GRAND TOTAL	

PAYMENT INFO

Check Enclosed (payable to NHAIA) _____ Invoice Agency (Big I NH Members Only)

Credit Card - Call office OR click to pay:



ALL CREDIT CARD
PAYMENTS ARE
SUBJECT TO A 3.5%
PROCESSING FEE

Submit completed form to cara@biginh.com OR

Big I NH 6 Garvins Falls Road Concord, NH 03301

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Thank you for your order!!